Show Me the Money: Strategies for Building and Sustaining Health Systems Prevention Capacity

Sue Pechilio Polis

Director, External Relations & Outreach, TFAH

NNPHI Conference May 20, 2014



Overview

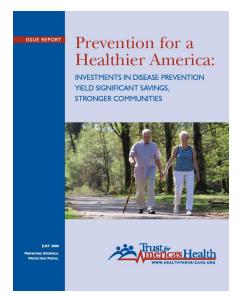
- □ About Trust for America's Health (TFAH)
- Population Health Financing Options
- □ Community Prevention Grants Dashboard/Analysis
- □ Examples of Existing Efforts
- Upcoming Efforts



About TFAH: Who We Are

Trust for America's Health (TFAH) is a non-profit, non-partisan organization dedicated to saving lives by protecting the health of every community and working to make disease prevention a national priority.









Financing Population Health

- □ Community Prevention Grants (Dashboard)
- □ Non Profit Hospital Community Benefit Programs
- □ Developing Braided/Blended Funding Streams
 - Braiding/Coordination; Pooling; Decategorizing
- □ Wellness Trusts
- □ Various Payment Mechanisms
 - e.g. 1115 Medicaid Waivers, reimbursement for non-traditional services, etc.
- □ Various Delivery Mechanisms
 - e.g. ACO's, Community Health (or Care) Teams, Health Homes or Community-Centered Health Homes
- □ Innovation Funds (e.g. HCIA's and SIM)
- Community Development Funding
- □ Social Impact Investments



"The Dashboard" - Impetus

- □ A number of new/existing community-based prevention grant programs and opportunities to further integrate and leverage work/efforts;
- □ HA 2013/Partnerships informing convenings/profiles;
- □ Building connections between CDC and other federal entities;
- □ Partner outreach: finding linkages & making the case;
- Demonstrating public/private partnerships;
- □ Future potential to promote sustainability.



Grant Programs: Existing, new & more coming....

- □ After a series of meetings with CDC and partners need to answer the question: How do we demonstrate the potential reach of existing community prevention efforts to spur further interest and also find correlation with other place-based prevention programs?
 - Where's the overlap?
 - What's already being coordinated?
 - Is there duplication that can be reduced?
 - Gap analysis & where can we better connect the dots



Building the Dashboard

- □ Step 1: Basic dashboard
 - Prioritize programs of key interest relative to community-prevention & find state-by-state reach
- Step 2: Improving the dashboard
 - Include additional public/private programs of relevance, beyond health care
 - Drilling down to county level
- □ Step 3: Analysis
 - How does this really look in a few counties?
- □ Step 4: Further refining the matrix & analysis
 - One-on-one calls with communities where initial analysis is complete.



The Dashboard – Tracking 37 public/private grants and more to come...

□ Administration on Aging:

 Chronic Disease Self-Management Education

Centers for Disease and Prevention

- Community Transformation Grants
- Diabetes Prevention and Control Programs
- Heart Disease and Stroke Prevention
- Nutrition, Physical Activity, and Obesity
- National Public Health Improvement Initiative
- ACHIEVE Communities Program
- Communities Putting Prevention to Work
- Pioneering Healthier Communities Program
- Racial and Ethnic Approaches to Community Health
- Steps to a Healthier US
- Strategic Alliance for Health

Center for Medicaid and Medicare Innovation:

- Pioneer ACO
- Incentives for the Prevention of Chronic
 Disease in Medicaid Demonstration
- State Innovation Models

U.S. Department of Defense

Healthy Base Initiative

■ U.S. Department of Education

- Carol M. White Physical Education Program
- Promise Neighborhoods

U.S. Department of Justice

- Byrne Criminal Justice Innovation
- Building Neighborhood Capacity Program



The Dashboard - Tracking Continued

- **■** U.S. Department of Transportation
 - Nonmotorized Transportation Pilot Program
 - Pedestrian and Bicycling Grants
 - Recreational Trails Program
 - Safe Routes
- U.S. Department of Health and Human Services
 - Healthy Food Financing Initiative
 - School-Based Health Care Centers
- Health Resources and Services Administration
 - New Directions for School-Based Health Grants
- ☐ U.S. Department of Housing and Urban Development
 - Healthy Home Initiative

- Substance Abuse and Mental Health Services
 - Primary Behavioral Health Care Integration
- **■** U.S. Department of Agriculture
 - Community Food Project
 - Farmers Market Promotion Program
 - Farm to School
- **■** White House
 - Promise Zones
- Association for Community Health Plans
- National Business Coalition of Health
 - Community Health Grants
- **□** Robert Wood Johnson Foundation
 - Health Impact Assessment
 - Roadmaps to Health



Initial Analysis

□ Focus on:

- Communities collaborating with unique sectors (e.g. health insurers, business, etc) with a focus on TFAHspecific targeted sector outreach efforts;
- Relevance to key stakeholders/funders;
- New awards and potential for integration with existing programs to foster sustainability.



Initial Insights from Analysis

- Some efforts are more integrated than others, particularly where leadership is outside of health/public health department.
- □ Significant dollars from a range of grant programs flowing into counties/states.
- Of nine analyses to date need to strengthen how outcomes are reported and success stories captured.
- Among all, significant lack of outreach to policymakers to inform them of efforts, partnerships and scope of efforts.
- ☐ More opportunities to provide leadership to ensure programs are better coordinated/integrated.
- □ Where leadership is strong, getting results (e.g. Philly, CPS, etc.)
- Of the communities engaged, roughly half are funded through a variety of sources.



A Closer Look: Philadelphia, PA

Philadelphia, PA: Get Healthy Philly, Est. in 2010

Key Results:

- 5 percent reduction in childhood obesity (2006 to 2010);
- Slight decrease in adult obesity (2010-2012);
- 15 percent reduction in smoking (2008 to 2012).

Initiatives:

 Healthy Corner Stores, Philly Food Bucks, Healthy Chinese Takeout, Smoke-free Public Housing & Value-Based Insurance Design

Partners:

• Business, Insurers, Medicaid, Department of Health, Department of Planning, Department of Transportation, among many others.

Key Ingredients:

• Mayor's leadership; engagement early & often; building on success; DOT red light camera funds & public health.



A Closer Look: Denver, CO

Denver, CO: Colorado Health Observation Regional Data Service (CHORDS)

Key Themes:

- Expanding access to and use of public health data;
- Improving population health by linking electronic health records and creating secure registries for sharing clinical information between doctors/patients/public health/community;
- In time, hope to evaluate the impact of interventions within their communities, identify geographic hot spots, better target future interventions and engage decision makers.

Initiatives:

• Tracking BMI, cardiovascular disease, mental health, and tobacco including tobacco ereferral to cessation programs and Quit-line.

Partners:

Denver Health, Kaiser Permanente, FQHC's, Colorado Health Foundation

Key Ingredients:

Leveraging new funding streams to continue to augment CHORDS including AHRQ, CDC,
 NIH, Colorado Health Foundation, and state tobacco funding.



A Closer Look: Chicago, IL

Chicago, IL: Healthy Chicago Schools

Key Results:

- Board of Education recently passed higher mandatory requirements for PE in CPS schools.
- Chief Health Officer, CPS Dual Report to CPS & Public Health

Partner Engagement: 3 levels

- Small group of strategic partners work together to develop policy recommendations, work on programmatic efforts and identify funding opportunities;
- 15 food and fitness partners provide direct support in nutrition and fitness activities and lead the development of wellness teams;
- CTG leadership team has enabled them to leverage new funding, do school visits to demonstrate impact of current investments etc.

Sustainability:

- Secured funds through CDC's CTG Program, DOE's Carol M. White PE Program, and USDA Farm to School.
- Supported by 3 local foundations and have additional dollars from Share our Strength School Breakfast Program, Action for Healthy Kids, MW Dairy Council and Walmart.



A Closer Look: Iowa

□ **Iowa:** Coordinating care for those who have obesity-related illnesses to prevent situations from getting worse.

Community Referral Project

- Partnership with the Iowa Primary Care Association (IPCA) and selected communities where intensive training and technical assistance are provided to promote a seamless referral system.
- □ Implementation of local referral projects in the Iowa CTG intervention counties.

■ Let's Get Healthy

- Promoting preventive cardiovascular screenings and healthcare provider toolkits with complementary messaging.
- Successes to Date: Successfully helping to navigate patients to support and ensuring they are taking their medication.



Going Forward

- □ Significant interest in the dashboard from a variety of stakeholders;
 - Could inform future funding decisions where investments are already being made that are showing results. e.g. GSK or where more investment may be needed.
- □ Identifying best practices through further analysis;
 - Where programs are successfully integrating programs with a variety of sources of funding, hold up those examples to spur others.
- □ Connecting to other grant opportunities;
 - Where not already realized, can help direct currently funded communities to future funding opportunities to help create sustainability.
- Building this into an existing tool to ensure better connections and understanding of existing programs/efforts;
- □ With further analysis, highlight more private/public funded efforts to demonstrate the value of those partnerships;
- □ Better coordination between place-based government funded programs.



Questions?

Spolis@tfah.org

Thank you.

